The Science and Practice of Trend-following Systems

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Content

- 1. Design of Trend-Following (TF) Systems
- 2. Expected returns of European TF system under white noise, auto-regressive and fractional processes with long memory
- 3. Empirical analysis
- 4. TF for diversification of long-only portfolios
- Sepp A., Lucic V. (2025) The Science and Practice of Trend-following Systems, SSRN, https://ssrn.com/abstract=3167787

Overview

- TF Systems (CTAs, Managed Futures) are systematic strategies trading in futures markets
- 1) European TF systems from European CTAs: CFM [Bouchaud2017], AHL [Baz2015]
- 2) American TF systems originate from "Turtle Traders" in 1983 ([Faith2007])
- 3) **Time Series Momentum (TSMOM)** systems originate from academic studies ([Moskowitz2012])

- Quantitative analysis of profitability of European TF system
- i) Guassian framework: [Grebenkov2014], [Zaka-mulin2020], [Martin2023], [Valeyre2025]
- ii) Spread between long- & short-term realised variances: [Bouchaud2017]

• Our contribution:

- 1) Formulas for expected returns of European TF system under generic process for futures returns
- 2) Formulation & empirical consistency of three types of TF systems

European Trend-Following System

• $\{s_t\}$ is continuous prices of a futures contract with lag-1 difference d_t and relative return r_t :

$$d_t = s_t - s_{t-1}, \ r_t = s_t/s_{t-1} - 1 \tag{1}$$

• [Bouchaud2017], [Baz2015] specify weight:

$$w_t = \frac{1}{\sigma_t} \mathcal{L}^{(\nu)} \left(\frac{d_t}{\sigma_{t-1}} \right) \tag{2}$$

• $\mathcal{L}^{(\nu)}$ is EWMA filter with smoother ν , $0 < \nu < 1$:

$$\mathcal{L}^{(\nu)}(z_t) = (1 - \nu) z_t + \nu \mathcal{L}^{(\nu)}(z_{t-1})$$
 (3)

$$\sigma_t$$
 is EWMA volatility: $\sigma_t = \sqrt{\mathcal{L}^{(\nu_\sigma)}\left(d_t^2\right)}$

American Trend-Following Systems

- American TF systems not studied in literature extensively (sketches in [Curtis2007], [Covel2009])
- Average true range (ATR) as volatility measure
- A long position is initiated if the fast filter exceeds the slow filter plus a buffer $(\nu_1 > \nu_2)$:

$$\mathcal{L}^{(\nu_2)}(s_t) > \mathcal{L}^{(\nu_1)}(s_t) + q \times ATR_t \tag{4}$$

where q is the width of entry-point buffer

Position Sizing in American TF System

ullet The position size p^{long} and the stop-loss:

$$p^{long} = r \frac{s_t}{ATR_t}$$
, $stop\text{-}loss_t^{long} = s_t - p \times ATR_t$ (5)

where r is risk multiple

p is scale of stop-loss buffer

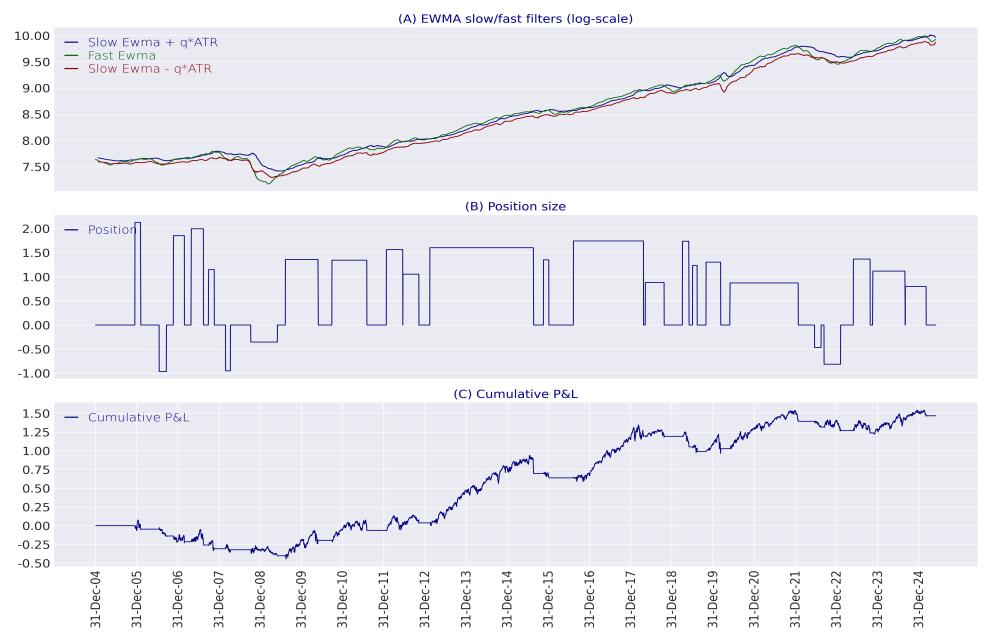
• The long position is closed if stop-loss is breached:

$$s_t < stopp\text{-}loss_t^{long} \tag{6}$$

otherwise, the stop-loss is updated:

$$stop\text{-}loss_t^{long} = \max\left\{stop\text{-}loss_t^{long}, s_t - pATR_t\right\}$$

American TF system for Nasdaq index future



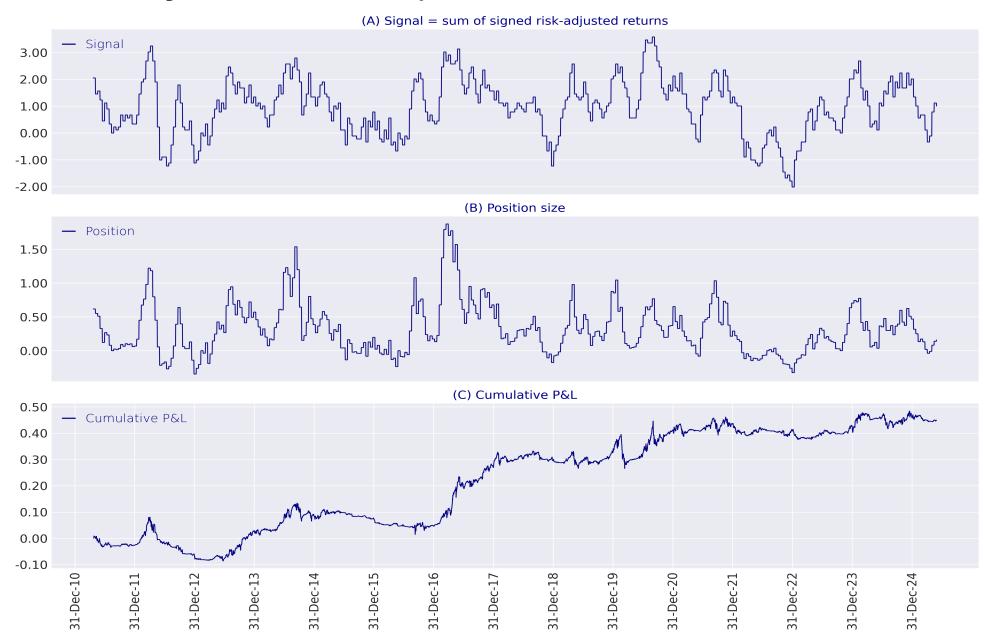
Time Series Momentum (TSMOM) System

• TSMOM ([Moskowitz2012], [Hurst2013], [Bal-tas2015]) and risk-adjusted TSMOM ([Dudler2015]) use 12 rolling returns:

$$w_t = \frac{1}{M} \sum_{t=1}^{M} sign \left(\frac{s_t}{s_{t-12}} - 1 \right) \frac{\sigma_{target}}{\sigma_t^{an}}$$
 (7)

where: sign(x) is sign function $\{s_t\}$ is set of month end prices σ_{target} is annualised volatility target σ_t^{an} is annualised volatility estimate

TSMOM system for Nasdaq index future



European TF System using EWMA Filter

• EWMA filter ([Holt1957]):

$$\mathcal{L}^{(\nu)}(z_t) \equiv (1 - \nu) \left(z_t + \nu^1 z_{t-1} + \nu^2 z_{t-2} + \ldots \right)$$

$$= (1 - \nu) z_t + \nu \mathcal{L}^{(\nu)}(z_{t-1})$$
(8)

• Smoothing parameter ν , $0 < \nu < 1$:

$$\nu = 1 - \frac{2}{span + 1} \tag{9}$$

where span is the lookback period

• The variance of EWMA filter for serially independent variables $\{z_t\}$ with variance ϑ_0 is given by:

$$Var\left[\mathcal{L}^{(\nu)}(z_n)\right] = \frac{1}{span}\vartheta_0 \tag{10}$$

Variance-Preserving & Long-Short EWMA Filters

Variance-preserving EWMA filter:

$$\tilde{\mathcal{L}}^{(\nu)}(z_t) = \sqrt{\frac{1+\nu}{1-\nu}} \mathcal{L}^{(\nu)}(z_t)$$
 (11)

Variance-preserving Long-Short EWMA filter:

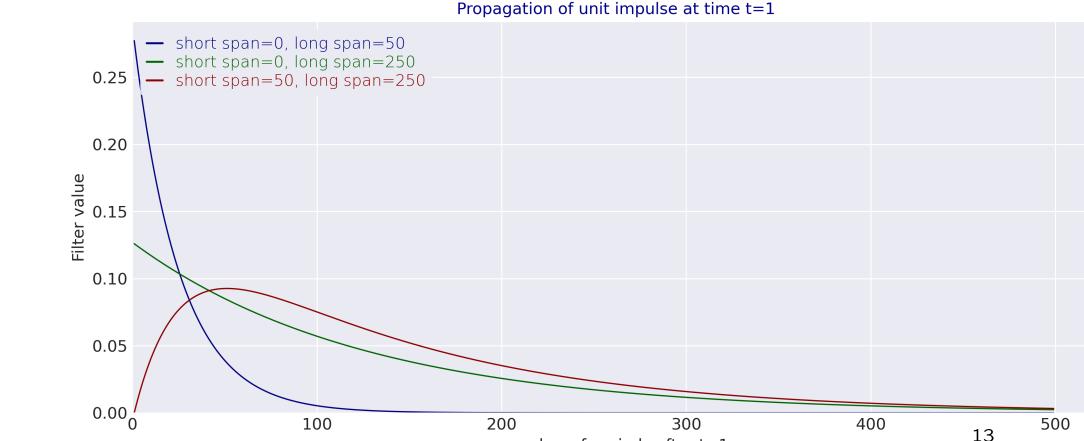
$$\widetilde{\mathcal{LS}}^{(\nu_1,\nu_2)}(z_n) \equiv \widetilde{l}_1 \widetilde{\mathcal{L}}^{(\nu_1)}(z_n) - \widetilde{l}_2 \widetilde{\mathcal{L}}^{(\nu_2)}(z_n)$$

$$\equiv l_1 \mathcal{L}^{(\nu_1)}(z_n) - l_2 \mathcal{L}^{(\nu_2)}(z_n)$$
(12)

with loadings l_1 , l_2 and \tilde{l}_1 , \tilde{l}_2

Illustration of Long-Short EWMA Filter

• Example: propagation of unit impulse using $\widetilde{\mathcal{LS}}^{(\nu_1,\nu_2)}(z_n)$ with $\{z_t\}=(1,0,0,...)$ $\nu_1=1-2/(long\ span+1), \nu_2=1-2/(short\ span+1)$



number of periods after t=1

European Trend-Following System

- 1. Daily returns $\{r_t\}$ with volatilities $\{\sigma_t\}$
- 2. Volatility-normalized daily returns z_t :

$$z_t = \frac{r_t}{\sigma_{t-1}} \tag{13}$$

3. Signal s_t is computed with either var-preserving

EWMA in Eq (11) or long-short filter in Eq (12):

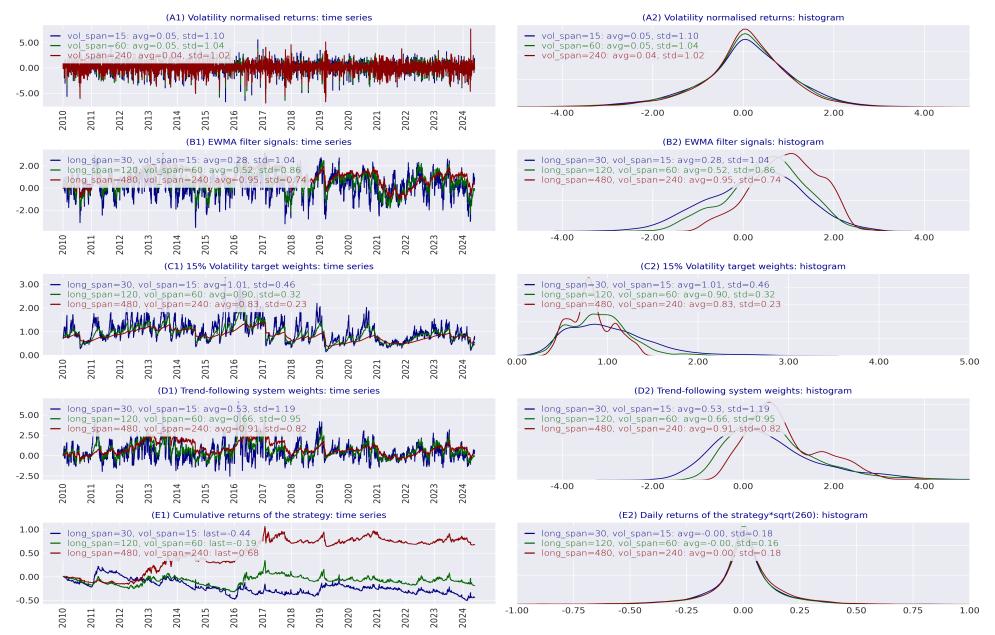
$$s_t = \widetilde{\mathcal{L}}^{(\nu)}(z_t), \ s_t = \widetilde{\mathcal{LS}}^{(\nu_1,\nu_2)}(z_t)$$
 (14)

4. Position size:

$$w_t = s_t v_t, \ v_t = \frac{\sigma_{target}}{\sqrt{a\sigma_t}}$$
 (15)

where σ_{target} is vol-target & a = 260

European TF for Nasdaq index future with vol target 15%



Realised Cumulative Return of European TF System

• Cumulative return F_T over period T:

$$F_T = \sum_{t=1}^T f_t \tag{16}$$

• The cumulative return of European TF system:

$$F_T = \frac{l\sigma_{target}}{\nu\sqrt{a}}E(T)$$

$$E(T) = (1 - \nu) \sum_{m=1}^{\infty} \nu^m \sum_{t=1}^{T} (z_t - \overline{z}_T) (z_{t-m} - \overline{z}_T) + \nu T(\overline{z}_T)^2$$

where \overline{z}_T is the sample mean $\overline{z}_T = \frac{1}{T} \Sigma_{t=1}^T z_t$

Expected Cumulative Return of European TF

ullet Consider a generic process for futures returns r_t under statistical measure \mathbb{P} :

$$\mathbb{E}^{\mathbb{P}}\left[r_{t}\right] = \mu, \ \mathbb{V}ar^{\mathbb{P}}\left[r_{t}\right] = \vartheta$$

$$\mathbb{E}^{\mathbb{P}}\left[\frac{1}{\vartheta}(r_{t} - \mu)(r_{t-m} - \mu)\right] = \rho(m), \ m = 0, 1, \dots$$
(17)

Expected annual return of European TF system

in Eq (16) under \mathbb{P} with T = 1y, $\vartheta = 1$, $\mu_{a\eta} = a\mu$:

Eq (16) under
$$\mathbb{P}$$
 with $T = 1y$, $\vartheta = 1$, $\mu_{an} = a\mu$:
$$\bar{F}_{1y} = \left(l\sigma_{target}\sqrt{a}\frac{1-\nu}{\nu}\right)\left[\sum_{m=0}^{\infty}\nu^{m}\rho(m)-1\right] + \left(\frac{l\sigma_{target}}{\sqrt{a}}\right)\mu_{an}^{2}$$
(18)

Turnover Analysis

- Futures vols range from 2% for STIR to 30%+ for commodities
- Volatility-adjusted annualised turnover U_t is stable measure:

$$U_t \equiv \sqrt{a}\sigma_t |w_t - w_{t-1}| \tag{19}$$

where σ_t is vol of daily returns and a=260

• Assuming serially independent z_t , the expected turnover U_t is given in the leading order by:

$$\mathbb{E}\left[aU_t\right] = \frac{2a}{\sqrt{\pi}}\sigma_{target}\sqrt{1-\nu} \tag{20}$$

Analysis of Expected Return under Specific Returns Dynamics

- 1) Autocorrelation profile
- 2) Mean/drift of the process for generating returns
- ullet For verification of analytical results, generate 10K of Monte Carlo paths with 100 years of daily returns
- Compute MC estimates of annual return of European TF $\{\hat{F}_{1y}\}$ and confidence $1.96stdev(\hat{F}_{1y})/\sqrt{10000}$
- Volatility target of instruments is 15%
- Span of EWMA filter in days:

```
\{1w:5,\ 2w:10,\ 1m:22,\ 3m:65,\ 6m:130,\ 1y:260,\ 2y:520\}
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Expected Annual Return for White Noise Process

$$r_t = \mu + \epsilon_t \tag{21}$$

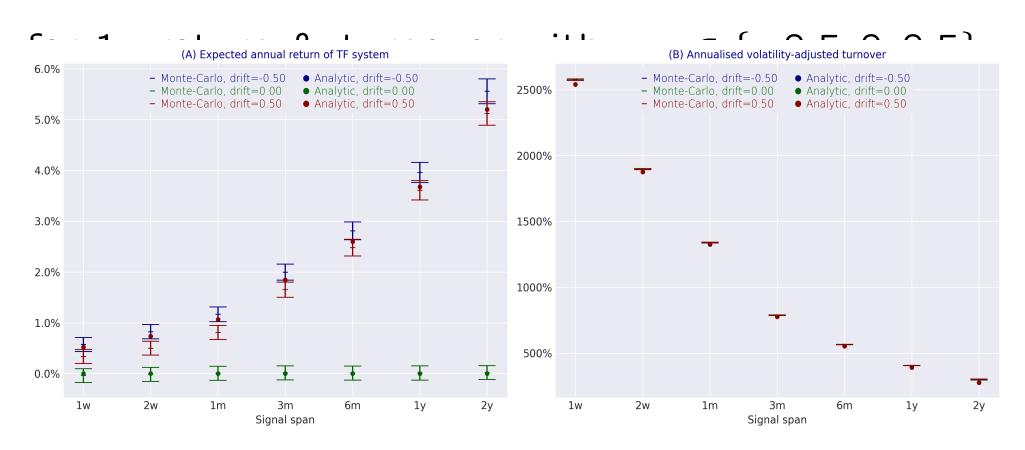
where ϵ_t is normal with var 1/a & mean $\mu_{an}=a\mu$

- ullet (A) Auto-correlation is zero, $ho_T(m)=0$, m>1
- ullet The expected annual return \overline{F}_{1y} in Eq (18):

$$\bar{F}_{1y} = \left(\frac{l\sigma_{target}}{\sqrt{a}}\right)\mu_{an}^2 \tag{22}$$

Expected Annual Return for White Noise Process

Panels (B) & (C): analytical values (dots) and
 95% Confidence intervals of Monte Carlo estimates



Expected return for AR-1 process with zero drift

$$r_t = \mu + \phi r_{t-1} + \epsilon_t \tag{23}$$

where $|\phi| < 1$, ϵ_t is normal with var 1/a & mean $\mu_{an} = a\mu$

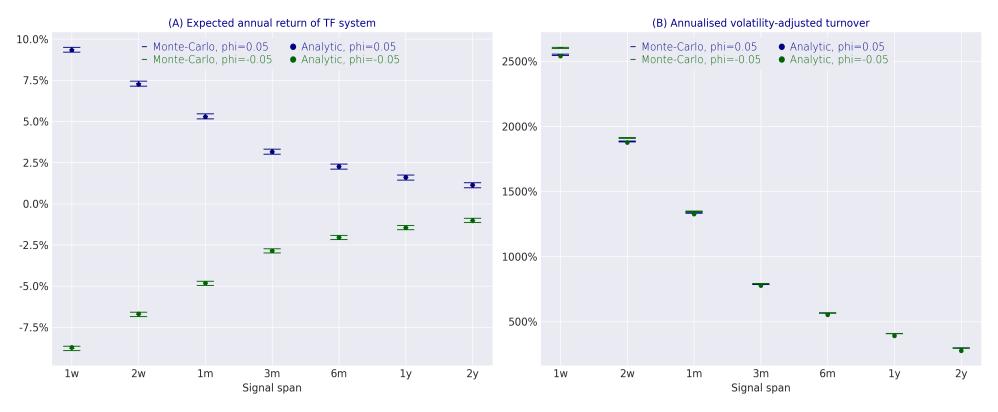
- The auto-correlation of AR-1: $\rho_T(m) = \phi^m$
- Expected 1y of European TF in Eq (18):

$$\bar{F}_{1y} = c_{1y} \left[\frac{\phi \nu}{1 - \phi \nu} \right] + \left(\frac{l \sigma_{target}}{\sqrt{a}} \right) \mu_{an}^2 \qquad (24)$$

- ullet Positive if $\phi > 0$ when markets are diverging
- ullet Negative if $\phi < 0$ when markets are mean-reverting

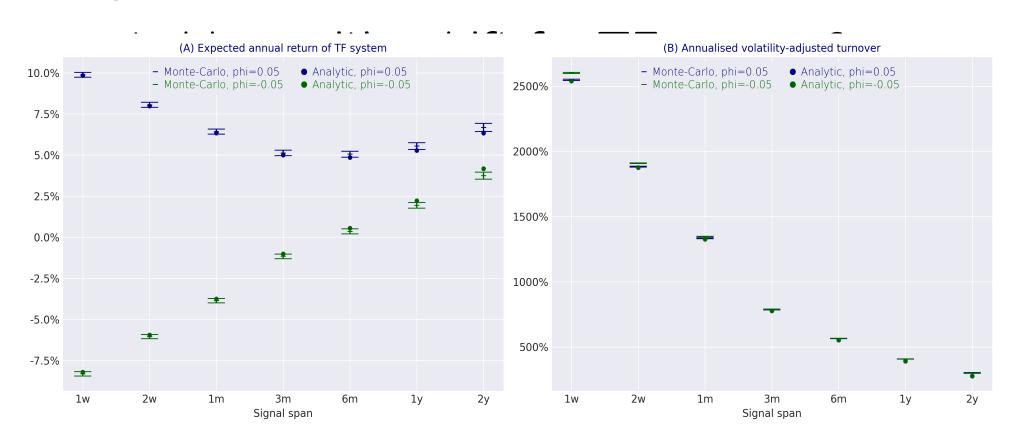
Expected return for AR-1 process with zero drift

- Panel (A): Auto-correlation for $\phi \in \{0.05, -0.05\}$
- Panels (B) & (C): analytical values (dots) vs 95%



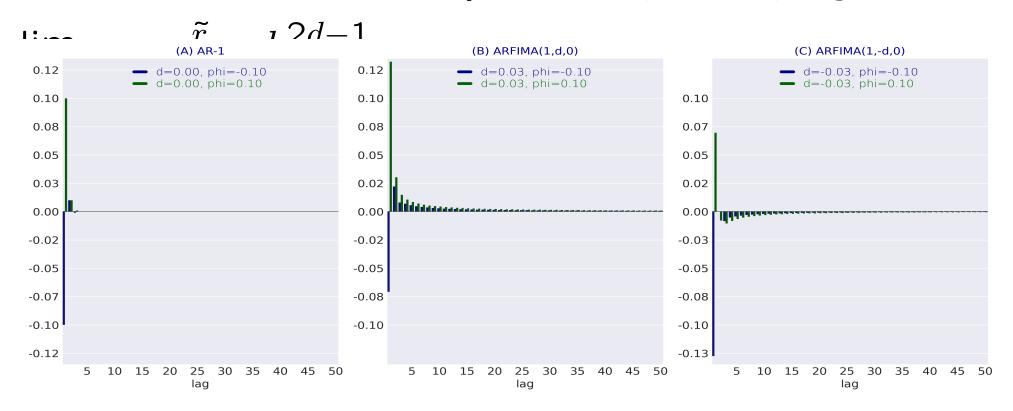
Expected return for AR-1 with drift $\mu_{an} = 50\%$ (per 100% vol)

Negative mean-reversion at short periods is com-

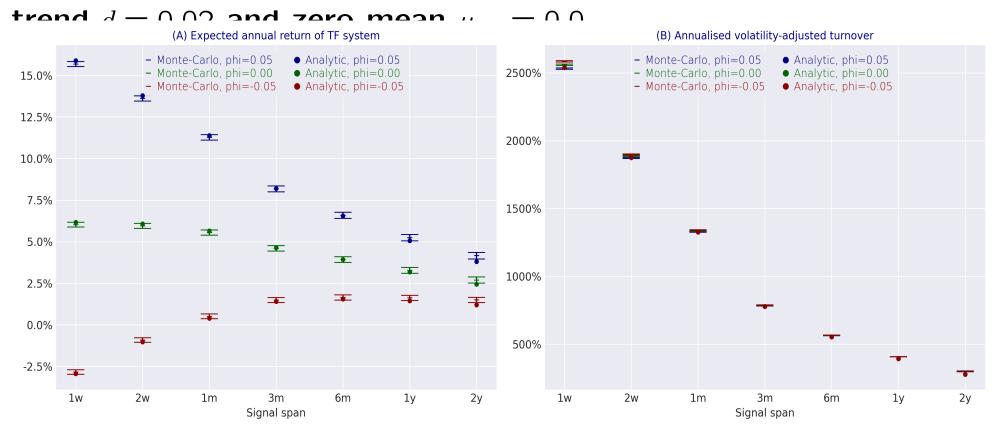


Long Memory ARFIMA Processes [Granger1980], [Hosking1981]

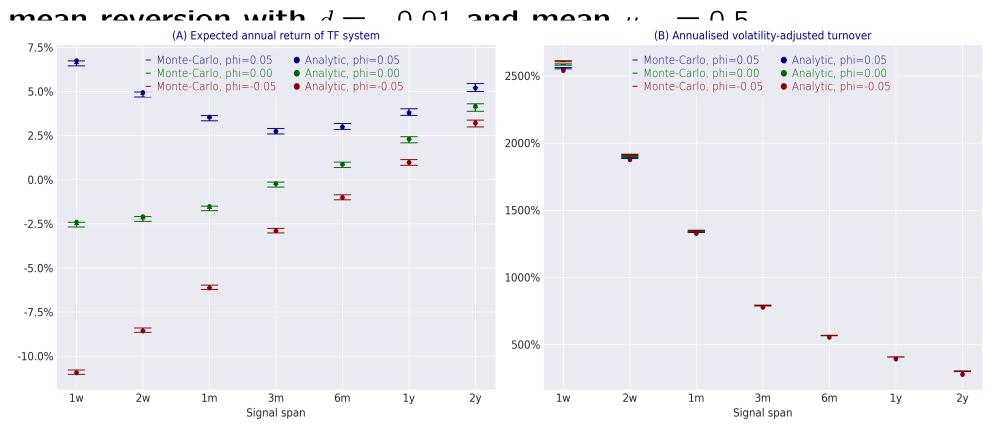
- ullet ARFIMA (0,d,0) process is discrete-time analogue of fractional Gaussian noise with fractional order d
- ullet Autocorrelation of $ilde r_t$ is slowly decaying power:



Expected return for ARFIMA (1,d,0) processes with long-term



Expected return for ARFIMA (1,d,0) processes with long-term



European TF System and Kelly ratio, I

ullet Continuous-time dynamics for risky asset s(t) and bank account b(t) with rate r under \mathbb{P} :

$$ds(t) = \mu s(t)dt + \sigma s(t)dW(t), \ b(t) = rb(t)dt \quad (25)$$

• The value X(T) of portfolio with allocation weight w to s(t) and 1-w to b(t) at time T:

$$\frac{w \text{ to } s(t) \text{ and } 1 - w \text{ to } b(t) \text{ at time } T:$$

$$\frac{X(T)}{X(0)} = \exp\left\{\left(r + (\mu - r)w - \frac{1}{2}\sigma^2w^2\right)T + \sigma wW(T)\right\}$$

• Consider maximisation of long-term growth:

$$\max_{w} \lim_{T \to \infty} \frac{1}{T} \mathbb{E}^{\mathbb{P}} \left[\log \left(e^{-rT} X(T) \right) \right] \tag{26}$$

The solution is given by the Kelly ratio:

$$w^* = \frac{\mu - r}{\sigma^2} \tag{27}$$

European TF System and Kelly ratio, II

Kelly ratio through Sharpe ratio & vol-target:

$$w^* = \mathbb{S} \times \frac{1}{\sigma}, \ \mathbb{S} = \frac{\mu - r}{\sigma} \tag{28}$$

- In reality, Sharpe ratios & vols are time-variate
- Instead, use estimates for two terms in Eq (29):

$$\widehat{w}^* = \widehat{\mathbb{S}} \times \frac{1}{\widehat{\sigma}} \tag{29}$$

• For European TF, the weight $w_t = s_t \times v_t$ defined in Eq (15), Sharpe ratio is estimated using EWMA filter of risk-adjusted returns z_t (EWMA of daily Sharpe ratios):

$$\hat{S} = \mathcal{L}^{(\nu)}(z_t) \tag{30}$$

Universe of Futures Markets

• Liquid contracts from 1962

	Equities	Bonds	STIR	FX	Energy	Metals	Agriculture
1	S&P_500	UST_2y	SOFR_3M	EURUSD	WTI	GOLD	CORN
2	NASDAQ	UST_5y	SONIA_3M	GBPUSD	BRENT	COPPER	WHEAT_SOFT
3	RUS2000	UST_10y	EURIBOR_3M	CHFUSD	NYH_ULSD	SILVER	WHEAT_HRW
4	DJIA	UST_10y_ULTRA	AUS_90D	CADUSD	GASOLINE	PLATINUM	WHEAT_MINEAPOLIS
5	MSCI_EM	UST_BOND	CAD_3M	JPYUSD	GASOIL	PALLADIUM	WHEAT_MIL
6	ESTOXX50	UST_ULTRA		AUDUSD	ETHANOL	TSI_IRON_ORE	SOYBEANS
7	DAX	GER_2y		NZDUSD	NAT_GAS		SOYB_MEAL
8	CAC	GER_5y		SEKUSD			SOYB_OIL
9	AEX	GER_10y		NOKUSD			CANOLA
10	FTSE100	GER_30y		MXNUSD			RAPESEED
11	SMI	GILT					LIVE_CATTLE
12	OMX30	JB_10Y					LEAN_HOGS
13	NIKKEI225	OAT_10Y					FEEDER_CATTLE
14	TOPIX	CAN_10Y					SUGAR_#11
15	ASX200	AUS_10Y					WHITE_SUGAR
16	S&P/TSX60	BTP_10Y					COFFEE_C
17	TAIEX						ROBUSTA
18	HANG_SENG						COCOA
19	HSCEI						LONDON_COCOA
20	CHINA_A50						Cotton #2
21	NIFTY_50						

• Transaction costs per volume ([Hurst2017])

Asset Class	Time Period	% Volume Costs						
	to 1992	0.34%						
Equities	1993-2002	0.11%						
	from 2003	0.06%						
	to 1992	0.06%						
Bonds	1993-2002	0.02%						
	from 2003	0.01%						
	to 1992	0.58%						
Commodities	1993-2002	0.19%						
	from 2003	0.10%						
	to 1992	0.18%						
Currencies	1993-2002	0.06%						
	from 2003	0.03%						

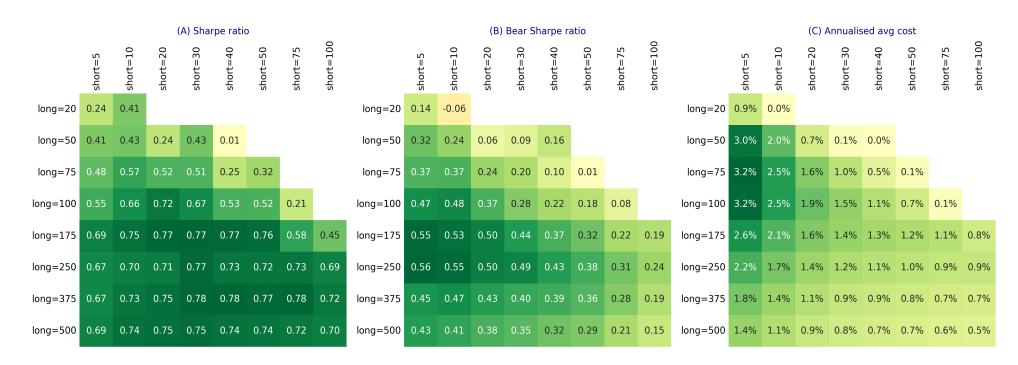
Grid Backtest of European TF System

- Core parameters: long & short spans in days
- (A) Sharpe ratio 2000-2025YTD (no perf fees)
- (B) Bear Sharpe ratio is realised during bear periods of 60/40 portfolio
- (C) Annualised avg costs



Grid Backtest of American TF System

- Core parameters: spans of long/short filters
- Entry-point width q & stop-loss width p: p=q=5.0



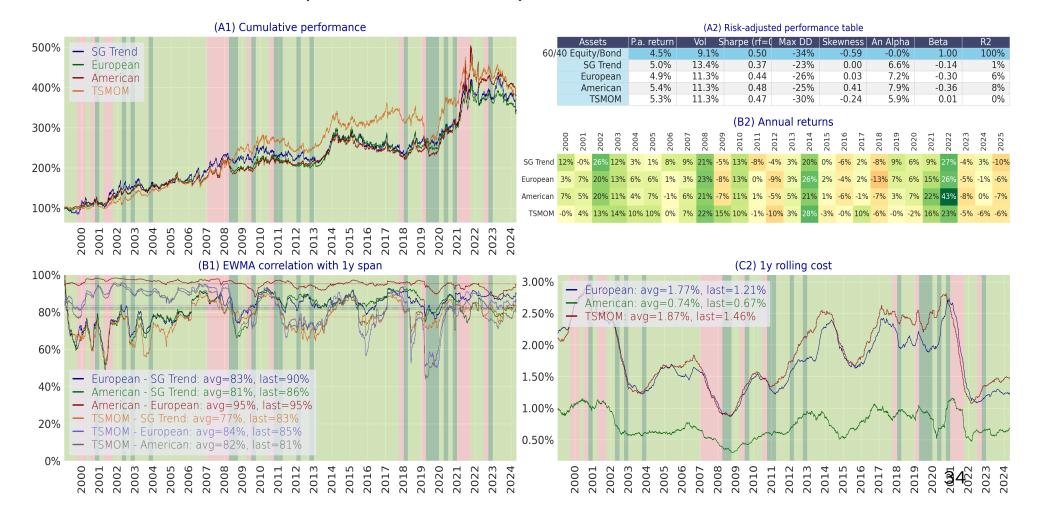
Grid Backtest of TSMOM TF System

ullet Core parameters: number of returns L in one period and number of periods M for aggregate signal

(A) Sharpe ratio									(B) Bear Sharpe ratio										(C) Annualised avg cost							
	L returns=3	L returns=6	L returns=9	L returns=13	L returns=16	L returns=20	L returns=23	L returns=27		L returns=3	L returns=6	L returns=9	L returns=13	L returns=16	L returns=20	L returns=23	L returns=27		L returns=3	L returns=6	L returns=9	L returns=13	L returns=16	L returns=20	L returns=23	L returns=27
M periods=3	-0.66	0.08	0.14	0.37	0.66	0.68	0.71	0.69	M periods=3	0.14	0.24	0.29	0.32	0.30	0.24	0.26	0.26	M periods=3	9.5%	4.8%	3.3%	2.3%	1.8%	1.5%	1.3%	1.1%
M periods=6	-0.17	0.38	0.63	0.77	0.68	0.74	0.76	0.80	M periods=6	0.23	0.32	0.39	0.32	0.18	0.14	0.17	0.15	M periods=6	6.8%	3.4%	2.4%	1.7%	1.4%	1.1%	1.0%	0.9%
M periods=9	-0.00	0.61	0.82	0.73	0.76	0.88	0.84	0.84	M periods=9	0.29	0.38	0.36	0.25	0.14	0.11	0.08	0.09	M periods=9	5.6%	2.9%	2.0%	1.4%	1.2%	1.0%	0.9%	0.8%
M periods=13	0.34	0.74	0.79	0.80	0.81	0.83	0.63	0.75	M periods=13	0.35	0.36	0.29	0.19	0.07	0.05	-0.02	0.00	M periods=13	4.7%	2.4%	1.7%	1.3%	1.1%	0.9%	0.8%	0.7%
M periods=16	0.49	0.65	0.79	0.78	0.89	0.71	0.69	0.61	M periods=16	0.42	0.30	0.23	0.13	0.09	-0.01	-0.03	-0.07	M periods=16	4.3%	2.3%	1.6%	1.2%	1.0%	0.8%	0.8%	0.7%
M periods=20	0.54	0.77	0.86	0.84	0.73	0.72	0.62	0.54	M periods=20	0.37	0.29	0.19	0.10	0.01	-0.06	-0.07	-0.13	M periods=20	3.9%	2.1%	1.5%	1.1%	0.9%	0.8%	0.7%	0.7%
M periods=23	0.58	0.77	0.83	0.72	0.74	0.62	0.53	0.42	M periods=23	0.35	0.25	0.14	0.05	-0.00	-0.09	-0.14	-0.20	M periods=23	3.6%	1.9%	1.4%	1.1%	0.9%	0.8%	0.7%	0.7%
M periods=27	0.69	0.84	0.88	0.75	0.68	0.55	0.42	0.38	M periods=27	0.39	0.24	0.13	0.05	-0.06	-0.16	-0.21	-0.24	M periods=27	3.4%	1.8%	1.3%	1.0%	0.9%	0.8%	0.7%	0.6%

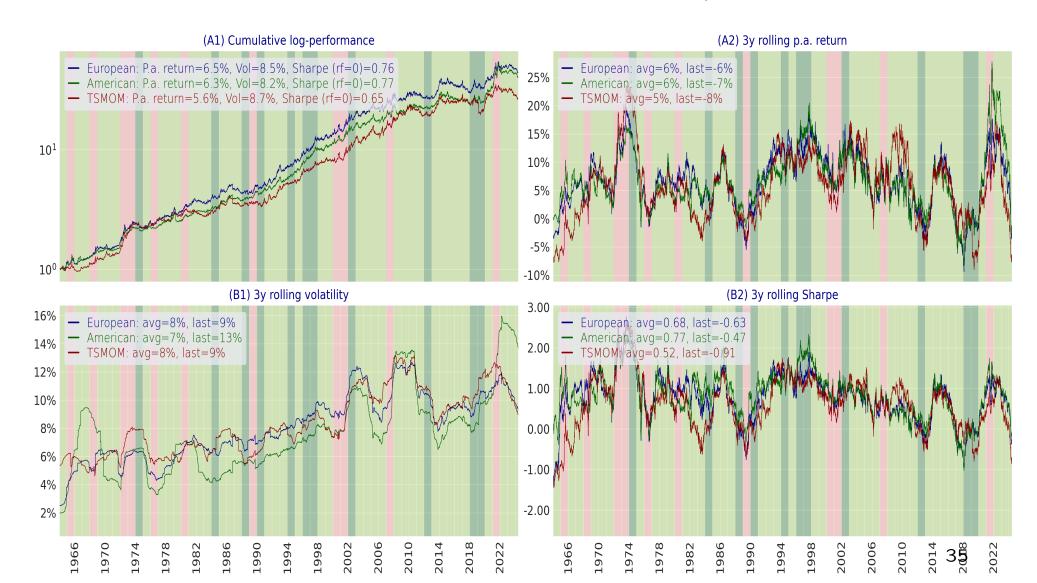
Base Comparison with SG Trend Index from 2000 to 2025YTD

- 2/20% management/performance fees
- Background colours: 16%/68%/16% worst/mid/be quarters of 60/40 Equity/Bond portfolio



Long-Term Backtest from 1965

- Systems vol dependent on number of futures
- Robust perf in "red" years of 60/40 portfolio



Portfolio Volatility Targeting

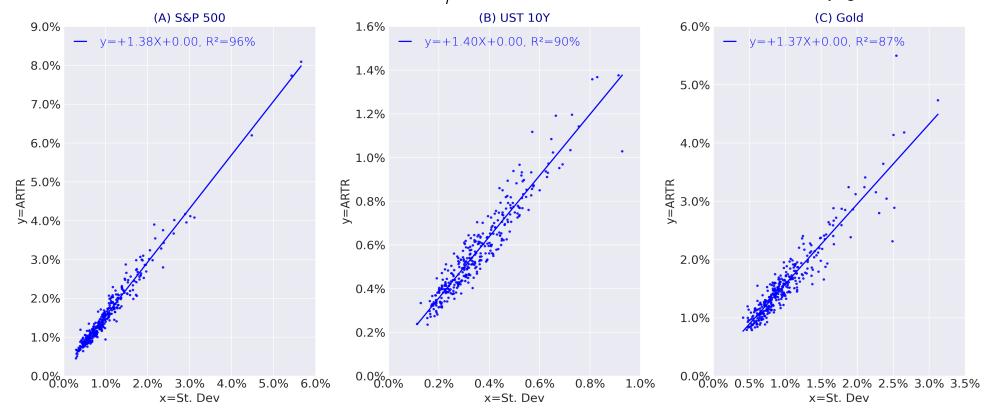
ullet Portfolio volatility for current weights w:

$$v_t = \sqrt{w^T \Sigma_t w} \tag{31}$$

- ullet Σ_t is covariance matrix estimated using EWMA model with a given lookback span
- ullet All positions are rescaled using ratio $R=rac{v_{target}}{v_t}$
- Pro: 1) risk-budget is fully utilized
- 2) return profile is smoother
- Cons: Positive skeweness of TF returns?

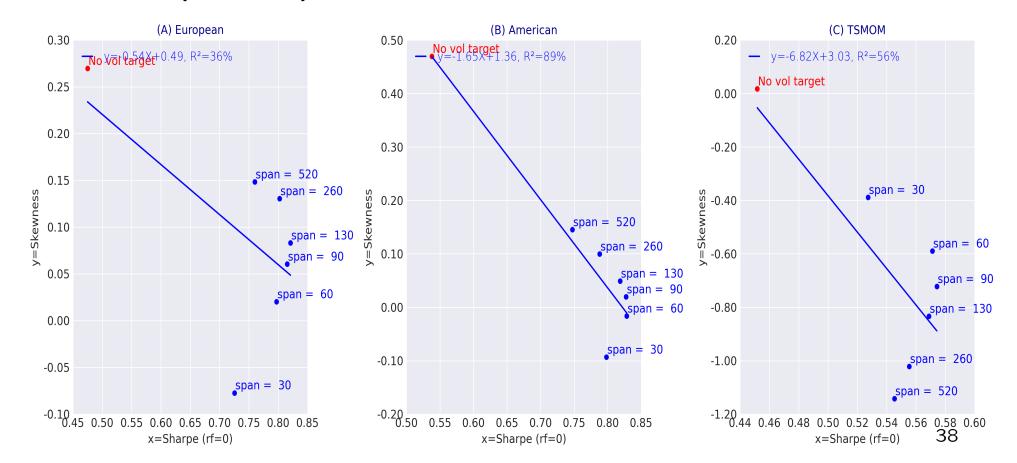
ATR vs Volatility for Position Sizing: Empirical analysis

- ullet European TF systems scale exposure by $1/\sigma_t$
- ullet American TF systems scale exposure by $1/ATR_t$
- (A) & (B): monthly ATR vs realised vol for S&P500 and UST 10Y future: $\beta \approx 1$ with $R^2 = 90\%$



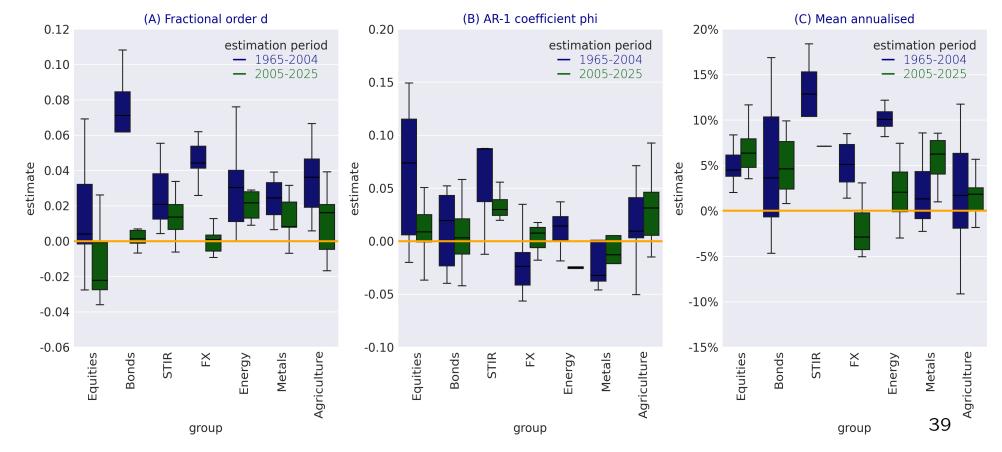
Portfolio Vol-Targeting and Skeweness

- Apply Eq 31 for portfolio vol-targeting with span for EWMA covariance from 30 to 260 days
- Skeweness of TF quarterly returns (y-axis) vs
 Sharpe (x-axis) from 2000 to 2025YTD



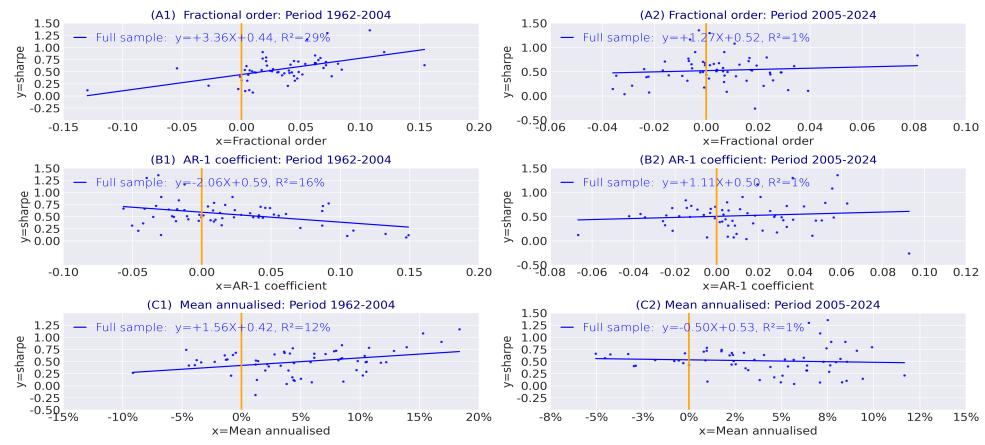
Empirical analysis using ARFIMA (1,d,0) model

- Boxplot of estimated ARFIMA for 1962-2004 & 2004-2024 aggregated by asset classes
 (A): fractional order, (B): mean-reversion, (C): drift
- 1962-2004 period: stronger long memory feature



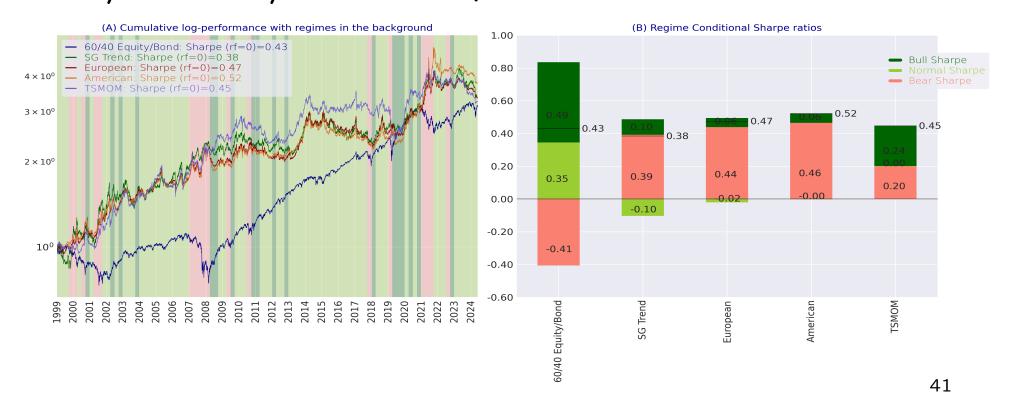
Instrument returns vs parameters of ARFIMA (1, d, 0) process

- Instrument Sharpe vs param estimate for (A) fractional order, (B) AR-1 coef, (C) drift
- 1962-2004: long memory feature is significant



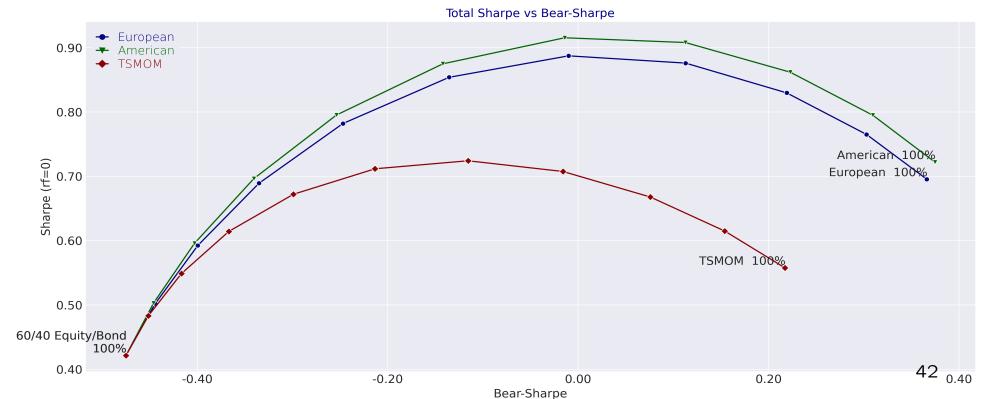
TF as Defensive Overlay for Long Portfolios [Sepp2019], [Sepp2020]

- (A) Identify Bear/Normal/Bull regimes of 60/40 Equity/Bond portfolio as 16%/68%/16% worst/mid/quantiles of quarterly returns
- (B): split total Sharpe ratio into regime-conditional
 Bear/Normal/Bull Sharpe ratios



Smart Diversification of Long-only Portfolios

- Convex risk-reward frontier: x-axis is Bear Sharpe (portfolio risk) & y-axis is Total Sharpe ratio
- Optimal: 50%/50% Balanced/TF system
- 2x leverage of 50%/50% Balanced/TF system is know as returns stacking



Conclusions: Design of trend-following systems

- 1) Faster TF with focus on detection of short-term auto-regressive trends
- 2) Medium-term TF capturing trends due to longmemory
- 3) Long-term TF systems with focus on capturing long-term drift
- 3 methods to design TF systems with similar empirical performances
- Smart Diversification for long-only portfolios

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Disclosure

These slides and discussion represent my personal views.

These views do not represent an official view of my current and last employers.

These views and discussion are not an investment advice in any possible form.

Futures are associated with high risk.